





# Location

- Situated in the South-Eastern part of the Balkan
- Black Sea area - Eastern border of EU
- Strategic geographic position as a bridge between Europe and Asia



# BULGARIA – economy data

- Political and business stability & low country risk

- Member of most prestigious political organizations

WTO member  
since 1996

NATO member  
since 2004

European Union  
member since 2007

- Currency board

Bulgarian Lev has been  
pegged to the Euro since  
the adoption of the  
currency in 2002

Currency board  
backed by IMF

Low budget deficit  
and government  
debt

- Low cost of doing business

10%  
corporate tax rate

Personal income  
tax – 10% flat rate

VAT  
20%

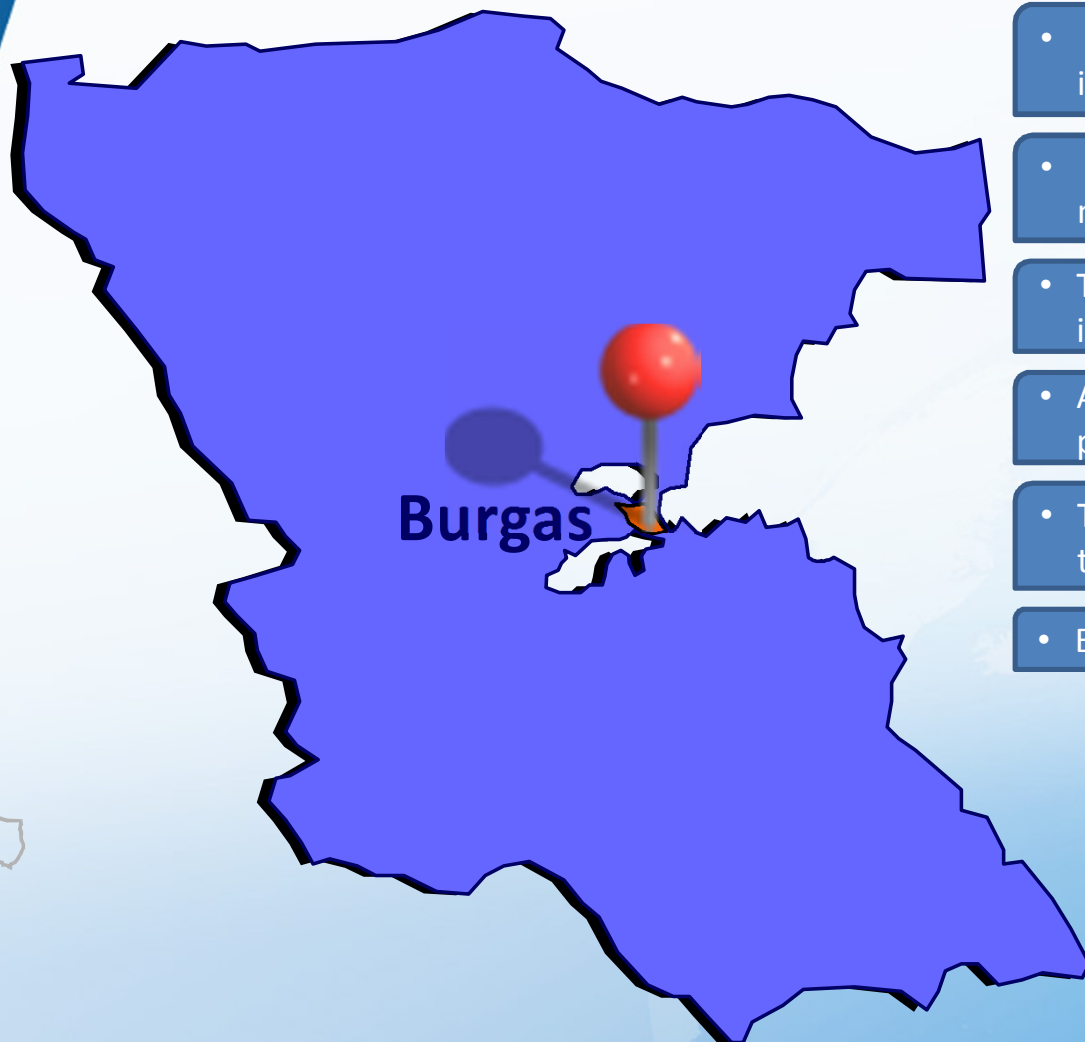
Lowest cost of  
labor within EU

According to Bulgarian  
legislation no minimum  
cash amount is required  
from client's company



# Burgas Region

- Industrial branches



- chemical and petroleum refining industries operations;

- mechanical engineering and metallurgy operations;

- The electrotechnical and electronic industry

- Agriculture - wine and grain production

- Tourism - Black Sea resorts; cultural tourism

- Education – universities and colleges

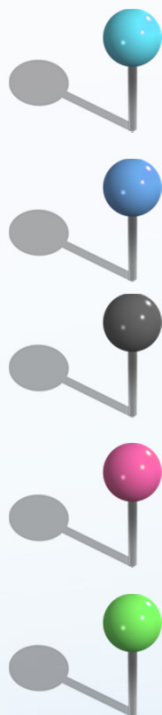


# Burgas

City of Burgas situated on the coast of Burgas gulf on the Black Sea



# Transport Infrastructure



**Port of Burgas**

**Burgas Airport**

**Railway network**

**Road network**

**Transport Corridors**





# Port of Burgas

The Port operates 28 vessel's berths

- Total length of quays - 4,800 m
- Maximum draught - 15.50 ms.
- Max Vessels dwt - 125,000 t



**PORT Burgas is the largest port in the country**





# Burgas Airport

Second Bulgarian airport by size and importance

Best atmospheric conditions all the year round

Area – 2 540 000 sq.m.

Services heaviest aircrafts – 3200 m runaway



- 133 International & 9 Bulgarian companies
- 130 destinations to 58 countries







# Railway Network

Huge number of industrial and passenger railway lines



- Total length of railway railroads in Burgas municipality – 200 km
- BFZ has 3 private railway sidings
- Over 5mln.tons per year handled cargoes
- Over 1 mln passengers per year







# Road Network

Through the city of Burgas are passing main roads from the national and international road systems – transport corridors with international importance and 1<sup>st</sup> class national roads – E 773 east-west; E87 north-south

- In 2012 the construction of highway connecting Burgas Plovdiv and Sofia is expected to be completed.
- A highway in project named Black Sea will connect Burgas with Varna.





# Transport Corridors

- International transit transport corridor TRACECA is passing through Burgas, connecting Europe to the Near and Middle East;
- Burgas is one of the main logistics points of the European transport corridor № VIII - Barry - Vlora - Tirana - Skopje - Gyueshevo - Sofia - Plovdiv - Burgas - Varna.



- The shortest land connection between the Adriatic and the Black Sea coast.
- Both sea and river transport (the Black Sea and the Danube River) facilitate the trade within the region.



# Burgas Free Zone



**BOURGAS FREE ZONE** is the only free zone along the Bulgarian Black Sea coast – on the Eastern border of the European Union, a natural gate towards the markets of the Balkan Peninsular, the Black Sea area, Eastern and Central Europe.

**BOURGAS FREE ZONE** was found with a Government Decree in 1989. It is a joint stock company with 44 shareholders – Port Burgas, Burgas Municipality, several banks and insurance companies; main shareholder being the Bulgarian Ministry of Finance which proves to be a guarantee for a successful performance of our contracts.

**MANAGEMENT** - Headquarter of the company are situated in Burgas. The Zone is managed by 7 trustee Board of Directors and appointed by the Board Executive Director: Mr. Vassiliy Skripka.

# Burgas Free Zone

## General Information

The total bonded storage area **160 000** sq.m

**14 000** sq.m. warehouse and production areas

**140 000** sq.m. open areas



## Logistic Terminal Burgas Free Zone

Open areas

Modern warehouses

Production areas

Administrative buildings

Customs office

Complete infrastructure

24/7 security

# Burgas Free Zone

## Intermodal terminal

Bourgas Free Zone offers intermodal opportunities: activities type "FV- freight village" – focal point for cross-docking of different types of transport units - sea containers, railway wagons, trucks, air cargo units

**THE TERRITORIES** of Burgas Free Zone lie between the main communication and transport points of Burgas Region

Distance between Bourgass Free Zone's terminal and container berths - 5 km. Regular ro-ro & ferry boat lines to and from Russia, Georgia and Ukraine  
Marine transportation to all other destinations via Port of Bourgas

Direct access to the national and international road and railway networks

Distance between the Zone and Burgas Airport - 15 km





# Burgas Free Zone

## Main Activities



- **Storage and keeping** of goods intended for export, import and transit operations;



- **Loading/unloading operations**



- **Processing of goods** - sorting, packing, labeling, marking and assembling



- **Bank guarantees;** insurance and other financial operations



- **Stock reports** - daily information about quantity, movement, etc. served by modern software



- **Administrative,** customs agency and logistic services; certificate issue procedures

# Burgas Free Zone

## Advantages



# Burgas Free Zone

## Easy access to markets





# Burgas Free Zone

## Automobiles

- Many years of successful co-operation between our company and world famous automobile companies such as Hyundai Corporation, KIA and Daewoo Motor, LADA.
- Automobiles delivered to Bourgas Free Zone by marine transportation more than 25 000
- Successfully unloaded, transported, customs cleared and stored in our warehouse terminal without any customs delays, logistic problems and transport accidents awaiting here their final destination for import or re-export.
- Experience in the handling of automobiles.
- Open and covered storage areas for storage of vehicles and spare parts at competitive prices (suitable for more than 10 000 vehicles).
- Possibilities for additional technical service and handling of automobiles, including special area for pre-sale preparation of automobiles.
- Customs agency & forwarding - full package of services incl. all customs formalities for import and re-export, sales, commissionery, forwarding to final destinations as per Client's instructions.
- Intermodal transport: railway, road, air and sea - regular ferryboat and ro-ro lines towards Russia, Ukraine, Georgia, etc.
- Software product specially programmed for stock reports reflecting the current status of each shipment by model, colour and technical characteristics, all operations and accompanying documentation.



# Burgas Free Zone

## BULK CARGOES



The long years of experience in handling of bulk cargoes reflected in specific know-how for the different procedures – loading/unloading operation; packaging in big bags, storage on open/covered areas, etc. Main bulk we have operated:

- Metal concentrates and ores
- Fertilizers; Chemicals
- Grains

Our long term clients throughout the years have been Trafigura Beheer B.V., Glencore International AG (Switzerland), a lot of Bulgarian exporters, etc.

Available areas for bulk cargoes – open of 60 000 sq.m.

# Burgas Free Zone

## CONTAINERS



Handling of up to 100 units per day from truck/wagon onto ground

\*container depot: several years Bourgas Free Zone has been depot for empty containers of MSC; depot of modified containers of the multinational company SMS

\*loading/unloading operations – in and out handling of goods from/to container



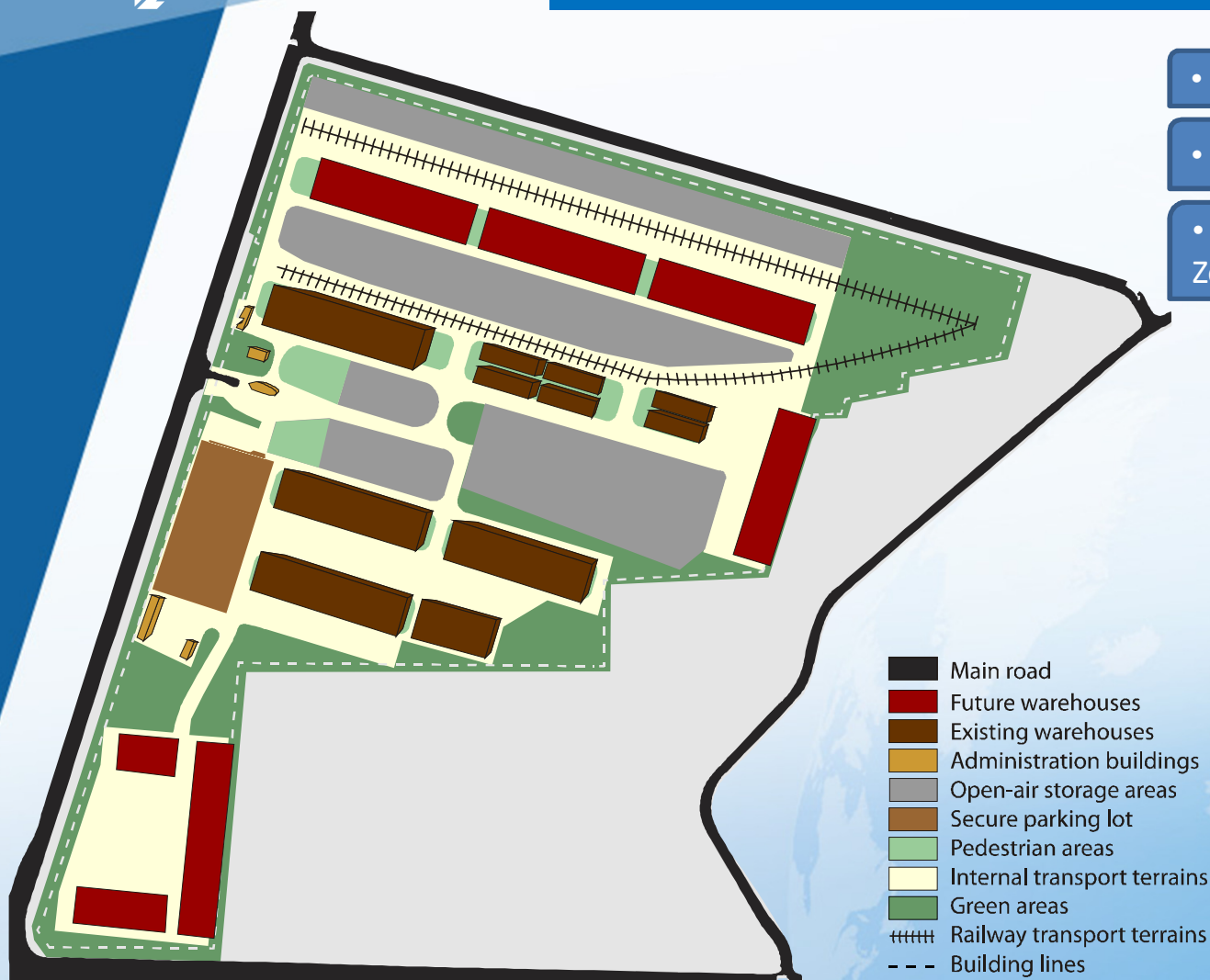
# Bourgaz Free Zone

## Investments

- SPECIAL INVESTMENT ZONE AREA

- INDUSTRIAL PARK AREA

- 20% of the shares of Bourgaz Free Zone are available for purchase.



- Main road
- Future warehouses
- Existing warehouses
- Administration buildings
- Open-air storage areas
- Secure parking lot
- Pedestrian areas
- Internal transport terrains
- Green areas
- ||||| Railway transport terrains
- - - Building lines

# Thank you for your attention!



Questions